

Message Text

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14

ORIGIN NEA-12

INFO OCT-01 ADP-00 PM-09 DODE-00 EUR-25 SS-15 L-03 CIAE-00

INR-10 NSAE-00 RSC-01 AID-20 MC-02 EB-11 COME-00

TRSE-00 IGA-02 NSC-10 OMB-01 /122 R

DRAFTED BY NEA/ ARP: GQLUMSDEN, JR.: RJW

4/13/73: EXTENSION 21481

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NEA/ IRN: JROUSE

DOD/ ISA/ NESA: JTIMBERLAKE

PM/ MAS: DNORLAND

PM/ MC: MR. SANFORD

DOD/ DSAA: MR. GRAND PRE

DOD/ ISA/ SA: COL. KELLY

----- 071430

R 140104 Z APR 73

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

AMEMBASSY TEHRAN

INFO AMEMBASSY KUWAIT

AMEMBASSY JIDDA

AMEMBASSY TEHRAN

AMCONSUL DHAHRAN

AMEMBASSY BEIRUT

AMEMBASSY AMMAN

USCINCEUR

AMEMBASSY MUSCAT BY POUCH

C O N F I D E N T I A L STATE 070191

E. O. 11652: GDS

TAGS: MASS, TC

SUBJECT: MILITARY SALES: HERCULES CARGO TRANSPORT AIRCRAFT
FOR ABU DHABI

REF: (A) STATE 065221; (B) STATE 201382 NOVEMBER 4, 1972;

(C) JIDDA 3604, NOVEMBER 6, 1972; (D) TEHRAN 6643,

NOVEMBER 6, 1972; (E) KUWAIT 2044, OCTOBER 25, 1972

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1. IN DISCUSSING ABU DHABI C-130 AIRCRAFT DEAL WITH LOCKHEED AND ADG REPS., YOU SHOULD NOTE THAT GO- AHEAD WE HAVE GIVEN US FIRM IN REFTEL (A) REMAINS BASED ON ASSUMPTIONS SET FORTH IN REFTEL (B). A STRAIGHT COMMERCIAL TRANSACTION COVERING TWO CARGO- TYPE C-130 AIRCRAFT WOULD APPEAR TO MEET THESE ASSUMPTIONS. EVEN THOUGH PRESIDENTIAL DETERMINATION APPROVING FMS FOR UAE HAS NOW BEEN MADE, HERCULES L-100 VERSION, SIMILAR TO THAT IN KUWAIT AF INVENTORY, IS CONSIDERED PURELY COMMERCIAL AND CAN BE PURCHASED IN SAME MANNER AS CIVIL AIRCRAFT.

2. YOU SHOULD ALSO REVIEW REFTEL (C) AND REMIND LOCKHEED REPS THAT ALTHOUGH WE FEEL C-130 SALES TO ABU DHABI WOULD NOT RPT NOT PRESENT UNDUE PROBLEM IN SAUDI ARABIA RIGHT NOW, LOCKHEED SHOULD BE AWARE OF FAISAL' S SENSITIVITIES REGARDING CERTAIN TYPES OF SALES TO ZAYID.

3. FOR TEHRAN: SINCE GOI/ UAEG RELATIONS HAVE PERKED- UP

CONSIDERABLY SINCE LAST NOVEMBER, WE WOULD APPRECIATE UPDATE OF COMMENTS YOU MADE IN PARA 1 OF REFTEL (D). SHOULD YOU FEEL SITUATION WARRANTS, YOU MAY NOW INFORM GOI THAT ALTHOUGH SALE HAS NOT RPT NOT BEEN MADE WE HAVE TOLD LOCKHEED REPS THEY MAY PROCEED WITH THIS TRANSACTION.
ROGERS

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*** Current Classification *** CONFIDENTIAL

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TAGS: MASS, TC
To: ABU DHABI
TEHRAN INFO DHAHRAN
JIDDA
KUWAIT
MULTIPLE
TEHRAN
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